



# EXPLORERS

## CREDIT UNION



### Annual Report 2021

## CHIEF EXECUTIVE OFFICER'S REPORT

Happy 60th Birthday to Explorers Credit Union! Explorers Credit Union was born on the grounds of the Yankton State Hospital in 1962. Since then, your local Credit Union has grown to over \$100 Million in Assets and now serves over 9,000 Members in over 30 counties! Though the ways we serve our members has evolved, the heart of the Credit Union has stayed the same. We still believe in people helping people.

In 2021:

- We helped families in our communities purchase new vehicles and refinance their homes. We granted over 1,500 new loans to our Membership totaling over \$47 Million.
- We helped ease the financial burden of expenses by giving over \$140,000 cash back to our Members through our 2% Cashback Credit Cards.
- We looked for ways to help more of our friends and family in South Dakota and Nebraska. We were granted another Field of Membership expansion in 2021 that allows us to serve 30 counties. This increases the number of lives we are able to impact at the Credit Union.
- We introduced a new way to support our local communities through our Gear for Good Program. Through the Gear for Good Program, we were able to give \$2,000 to local non-profits in Yankton and Tea, SD.

Times have changed since 1962, and though we continued to face uncertainty in 2021 with the pandemic, your Credit Union remained committed to achieving financial empowerment for everyone. Thank you to our Members for supporting our mission.



APRIL TOMPKINS, CEO

## BOARD OF DIRECTORS REPORT

On behalf of Explorers Credit Union, the Board of Directors would like to welcome and thank all of the new and existing members for their continued trust and support. We recognize you have alternative sources for financial services and appreciate you allowing Explorers Credit Union to serve you.

Through a second year, 2021, of Covid-19 related issues, Explorers Credit Union was still able to expand its membership, loan participation, and total assets. In addition, more members took advantage of Explorers CU's secure, digital access services. This past summer, Explorers Credit Union was approved to expand its field of membership area by 12 counties which includes 7 additional counties in South Dakota (Aurora, Charles Mix, Davison, Hanson, McCook, Minnehaha, and Union) and 5 counties in Nebraska (Boyd, Cuming, Dakota, Dixon, and Thurston). This allows Explorers CU to serve nearly all of southeast South Dakota and most of northeast Nebraska. Residents of these small communities can access Explorers Credit Union's variety of financial services at our existing branches in Yankton, Tea, Springfield and Parkston and through the use of the available digital mobile and on-line services.

The Board and Explorers CU staff met monthly in 2021 to review the credit union's performance and approve business activities. In October, we held a strategic planning session to review our progress made on the existing plan and to plot a course for the future. Our members continued support and the Explorers CU great staff have helped the credit union thrive in recent years. Our goal is to keep Explorers Credit Union financially strong and provide the quality services members expect.

### LOCATIONS:

**YANKTON:**  
609 West 21st Street  
Yankton, SD 57078  
(605) 665-4309

**Lobby Hours:**  
Mon – Fri: 8:30 AM – 5:00 PM  
Sat: 8:30 AM – 12:00 PM  
**Drive-up Hours:**  
Mon – Fri: 7:30 AM – 5:30 PM  
Sat: 8:30 AM – 12:00 PM

**SPRINGFIELD**  
1501 Walnut Street  
Springfield, SD 57062  
(605) 369-2909

**Lobby & Drive Up Hours:**  
Mon & Fri: 9:00 AM – 1:00 PM  
1:30 PM – 5:30 PM  
Tues – Thurs: 9:00 AM – 1:00 PM  
1:30 PM – 5:00 PM

**PARKSTON:**  
302 SD HWY 37  
Parkston, SD 57366  
(605) 928-7520

**Lobby Hours:**  
Mon & Fri: 9:00 AM – 1:15 PM  
1:45 PM – 5:30 PM  
Tues-Thurs: 9:00 AM – 1:15 PM  
1:45 PM – 5:00 PM

**TEA:**  
730 East 1st Street  
Tea, SD 57064  
(605) 213-7520

**Lobby Hours:**  
Mon – Fri: 8:30 AM – 5:00 PM  
**Drive-up Hours:**  
Mon – Fri: 7:30 AM – 5:30 PM  
Sat: 8:30 AM – 12:00 PM



MARK BRANNEN,  
CHAIR



CHERYL SLOWEY,  
VICE CHAIR



BRENDAN GRAMKOW,  
TREASURER



MICHELE GORDON,  
SECRETARY



ANNETTE KOHOUTEK,  
BOARD MEMBER



CARMEN SCHRAMM,  
BOARD MEMBER



MARY MALCHOW,  
BOARD MEMBER

# STATEMENT OF FINANCIAL CONDITION

## ASSETS

	FY 2021	FY as of 3/31/22
Total Loans	\$ 71,056,288	\$ 71,339,707
Allowance for Losses	\$ (97,344)	\$ (125,732)
Accounts Receivable	\$ 16,176,518	\$ 14,983,260
Total Investments	\$ 8,602,412	\$ 12,857,122
Other Assets	\$ 6,054,317	\$ 6,109,069
<b>Total Assets</b>	<b>\$ 101,792,191</b>	<b>\$ 105,163,426</b>

## LIABILITIES

Total Liabilities	\$ 912,664	\$ 941,867
Share Drafts	\$ 21,895,310	\$ 23,044,820
Regular Shares	\$ 54,112,570	\$ 56,049,067
All Other Shares	\$ 9,936,618	\$ 17,608,416
Total Reserves	\$ 7,402,999	\$ 7,519,255
<b>Total Liability &amp; Equity</b>	<b>\$ 101,792,191</b>	<b>\$ 105,163,426</b>

## INCOME

Interest on Loans	\$ 2,630,580	\$ 676,315
Investment Income	\$ 190,878	\$ 46,858
Other Operating	\$ 1,178,032	\$ 293,114
<b>Total Operating</b>	<b>\$ 3,999,490</b>	<b>\$ 1,016,287</b>
<b>Total Non-Operating</b>	<b>265,115</b>	<b>75,592</b>

## OPERATING EXPENSES

Total Operating Expense	\$ 3,482,647	\$ 952,757
Total Dividends	\$ 101,328	\$ 22,384

## NET INCOME

**\$ 680,630**    **\$ 116,739**

# SUPERVISORY COMMITTEE REPORT

It has been said that this committee is the “watch dog of the credit union”. The Supervisory Committee is appointed by and reports to the Board of Directors.

Because we are a federally chartered credit union there are many rules & regulations the credit union must follow. The Supervisory Committee is one tool used to make sure the credit union is compliant in those areas.

One of the perhaps lesser-known facts, is that the Supervisory Committee is the body that “hires” an auditing firm to perform an annual audit. In 2021, we engaged a CPA Firm to perform an audit of the financial standing of Explorers CU. In addition they check on some other important areas. Our committee is also on hand to talk to the National Credit Union Association (NCUA) examiner when they periodically examine things such as asset growth, net worth, and a multitude of ratios that let the management and staff know how the credit union is doing. History has shown us that our credit union has received very high ratings from NCUA over the past years.

On a monthly basis, the committee performs various audits of procedures performed by the staff. These audits include ATM cash verifications, coin machine accuracy and random counts of Member Services Representatives cash drawers.

As the credit union grows, so too does the need for enhanced auditing. It is expected that our committee will be working closer with staff members in the future to accomplish this.

Your Supervisory Committee Members appointed in July 2021 are:

Don Fiedler, Committee Chair  
Michelle Boese, Committee Member  
Denise Hepper, Committee Member

At Explorers CU, we care about relationships with our members and our communities. Since the best relationships start with a conversation, we invite you to tell us about your branch experience, ask us a question, or learn more about what’s happening at Explorers CU.

You can do that by:

- Joining our Social Media Community on Facebook, Instagram, LinkedIn
- Visiting [ExplorersCU.com/news](https://ExplorersCU.com/news) or [ExplorersCU.com/contact-us/member-feedback](https://ExplorersCU.com/contact-us/member-feedback)
- Giving us a call or texting us at 800-491-4309

